

TONBRIDGE CEMETERY
CUMULATIVE MANAGEMENT INFORMATION SUMMARY
1 APRIL 2010 TO 31 JANUARY 2011

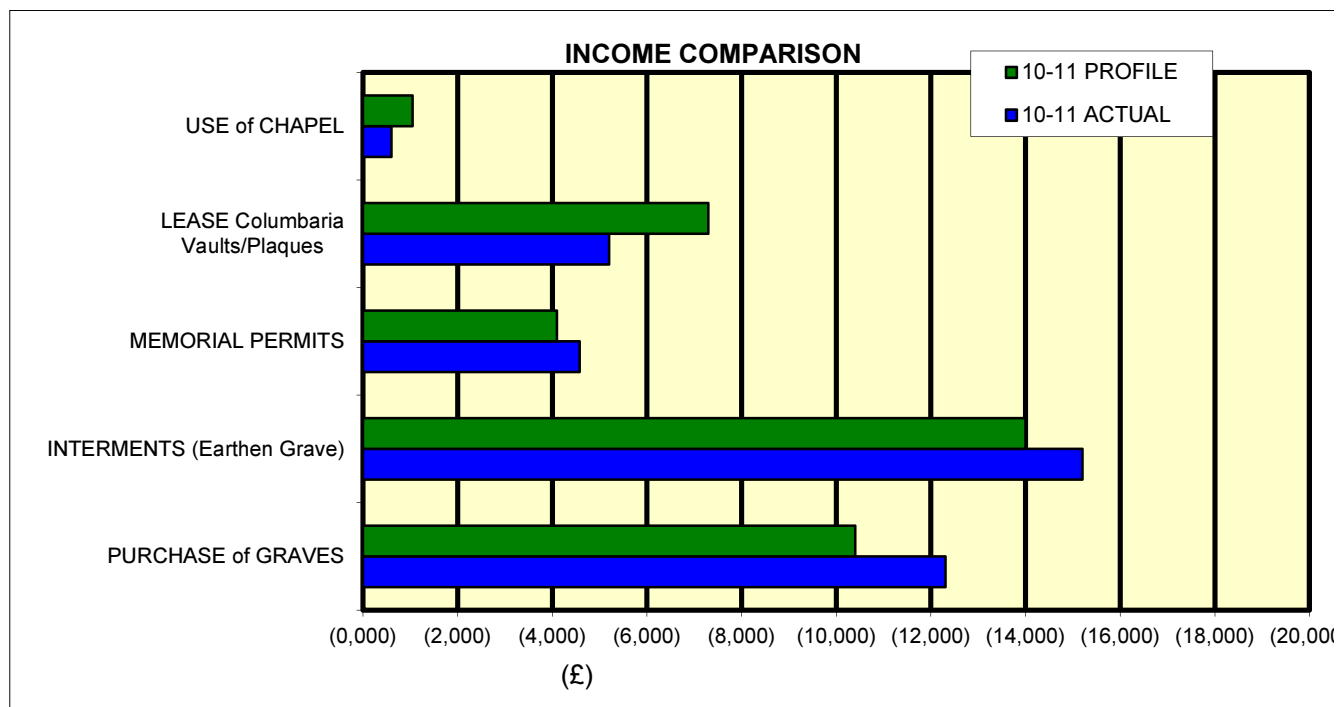
| CUMULATIVE TRADING STATEMENT | | |
|-------------------------------------|---------------------------------------|--------------------------------------|
| | PROFILE 01.04.10 - 31.01.11 | ACTUAL 01.04.10 - 31.01.11 |
| TOTAL EXPENDITURE | 132,050 | |
| TOTAL INCOME | (37,780) | |
| DEFICIT/(SURPLUS) | 94,270 | |

| KEY PERFORMANCE INDICATORS | | | |
|-----------------------------------|---------------------|----------------------|--------------------------------|
| | INCOME | | USAGE |
| | 10-11 ACTUAL | 10-11 PROFILE | 10-11 ACTUAL |
| PURCHASE of GRAVES | (12,306) | (10,400) | 19 + 6 pre-purchase |
| INTERMENTS (Earthen Grave) | (15,200) | (14,000) | 44 |
| MEMORIAL PERMITS | (4,581) | (4,100) | 38 |
| LEASE Columbaria Vaults/Plaques | (5,203) | (7,300) | 9 (new vaults) + 5 (new tablet |
| USE of CHAPEL | (600.00) | (1050.00) | 8 |
| TOTAL | (37,890) | (36,850) | 129 |

NOTES:

All income is net of VAT

Income Profiles based on Revised Budget 2010/11



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| 128,538 |
| (39,127) |
| 89,411 |

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